

# EPPIE SPRUNG

Driven and enthusiastic individual with a commitment to business excellence. Extensive practical experience of supporting the growth of organisations across the public, private and third sectors, with a primary focus on not-for-profit solutions; including the development of third sector organisations and supporting innovation around corporate social responsibility within the private sector. Drawing on a wide array of creative, dynamic and inclusive approaches to ensure that, in any environment, appropriate methodology is applied to facilitate business growth.

## HIGHLIGHTS OF VALUE OFFERED

### BUSINESS IMPROVEMENT

Accredited assessor for the Scottish Awards for Business Excellence with in-depth understanding of the EFQM Excellence Model and comprehensive experience of the practical application of the model to determine the methods of improvement best applied to create growth and embed characteristics of excellence.

### PROJECT & PROGRAMME MANAGEMENT

Considerable project management experience across the public and third sectors, utilising process-based yet agile approaches to ensure effectiveness, efficiency and continuous improvement. Programme management experience involving cross-sectoral stakeholder management.

### FACILITATION & ENGAGEMENT

Creative, dynamic and inclusive approaches adapted to the needs of the individuals in the room; including consultancy for individuals, organisations and communities.

### THIRD SECTOR GROWTH

Extensive experience across the full range of third sector support services including: volunteering support, social enterprise growth, organisational capacity development and community planning.

### CORPORATE EVENTS MANAGEMENT

A wealth of experience designing, marketing and co-ordinating corporate events including everything from intimate networking events through to large scale, multi-venue conferences.

2 Flaxfield, Mouswald, Dumfries,  
DG1 4QA



07766 950 863



eppie@hereforgrowth.co.uk



[www.linkedin.com/in/eppiesprung](http://www.linkedin.com/in/eppiesprung)

## PROFESSIONAL SKILLS

- Corporate Events Management
- SROI Practitioner
- Participatory Appraisal Practitioner
- Project and Programme Management
- Monitoring and Evaluation Programme Development
- Continuous Improvement
- Training Design and Delivery
- Staff Supervision
- Coaching and Mentoring
- Stakeholder Management
- Cross-Sectoral Working
- Tender Submission Development
- Funding Application Development
- Database Management
- Independent Examination of Charity Accounts
- Public, Private and Third Sector Experience

## PERSONAL SKILLS

- Driven
- Committed
- Enthusiastic
- Empathetic

## ACADEMIC QUALIFICATIONS

- MEd Pupil Support, Guidance and Pastoral Care
- BA(Hons) Secondary Education, English with QTS

## WORK HISTORY

- Self-Employed Business Growth Consultant
- Performance and Business Development Officer (2016 - 2017)
- Charity Trustee - Treasurer (2014 - 2016)
- Finance, Performance Monitoring and Reporting Officer (2014 - 2016)
- Teacher of English (2007 - 2013)

Here For Growth is a dynamic, impact-focused consultancy offering a bespoke and professional service, supporting organisations to grow and develop.

Our aim is to help organisations maintain a secure foundation whilst nurturing innovative approaches to growth, enabling them to flourish.

In tough economic times, innovation and sustainability should be priorities during growth – no matter what the sector. A fresh pair of eyes can often be a valuable catalyst for organisational development.

# HERE FOR GROWTH

[www.hereforgrowth.co.uk](http://www.hereforgrowth.co.uk)



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[eppie@hereforgrowth.co.uk](mailto:eppie@hereforgrowth.co.uk)

## HIGHLIGHTS OF CONSULTANCY SERVICES

### BUSINESS EXCELLENCE CONSULTANCY

Have you ever felt as if your team is full of enthusiasm and drive but for some reason you aren't progressing the way you'd expected to? Here For Growth can carry out an independent assessment, using the European business excellence model, EFQM, and then work with your team to enhance your identified strengths and to action any areas for improvement.

### EVALUATION

Most organisations we work with evaluate as they go. They seek feedback from both their staff/volunteers and their customers/service users. Where we come in is when it would be of value to you to have an independent evaluation carried out. Maybe a funder has specified it as a requirement, maybe you want a fresh pair of eyes to evaluate your progress or maybe you want to add some robustness to your procedures. Whatever the reason, we can apply outcome-focused evaluation techniques to projects of all sizes.

### COMMUNITY ENGAGEMENT

With a passion for creative, participative and accessible engagement methods, we can facilitate conversations within your community to allow their voices to be heard. Whether you have specific questions you need the answers to or you are attempting to understand your community's needs more widely, we will work with you to design appropriate sessions.

### START-UP SUPPORT

Often, when small organisations are starting out, organisational development support can be invaluable but the expense of hiring part-time staff can be prohibitive. We can meet all of your start-up needs from policy development to recruitment support, from marketing guidance to brand development.

## TESTIMONIALS

"Eppie has supported me with all aspects of my new business start-up and her common-sense approach, easy to understand explanations and guidance made this such a wonderful experience"

"I have Eppie to be very efficient, helpful, reliable and fairly price. She is very easy to work with and very creative. Eppie is extremely knowledgeable on many difference aspects of business and third sector practice and would be a great support to any organisation"

"I have worked with and seen first-hand Eppie's engagement at community level. She demonstrates both an empathetic approach to her work and an ability to listen to and understand the needs of those with whom she is working"

## SAMPLE OF CLIENTS

- Sleeping Giants Community Development CIC
- Moffat Community Council
- The Heather Trust
- Portpatrick Village Hall Steering Group
- The Lighthouse Church
- Carsphairn Community Trust